

Southeast Alaska Independent Living, Inc.  
**2017 Annual Report**

Values in Action

Inspiring Personal Independence

SOUTHEAST ALASKA INDEPENDENT LIVING



# Guiding Values



Welcome Friends,

At SAIL, our core values lay the foundation for everything we do. As such, we are committed to ensuring that each of our communities are **accessible** and **inclusive**. A highlight of the past year was the expansion of our accessible taxi program to Ketchikan. Further, as an Aging and Disability Resource Center, our loan closet, peer support groups, advocacy classes, independent living trainings and our adaptive recreation program (ORCA) all help our neighbors participate in life and activities in their communities.

SAIL works **collaboratively** in each one of our Southeast communities and we are committed to **advocating** for everyone we serve. Examples include our expanded efforts to partner with Alaska Native communities throughout Southeast Alaska. This new program, IL STAND, will increase our capacity to deliver culturally relevant independent living services and supports in rural villages in Southeast. Our partnership with Eaglecrest Ski Area also deepened with upgraded space for adaptive ski and snowboard lessons.

SAIL is able to provide opportunities and services to our neighbors and friends through careful stewardship of our resources. We are committed to operating with **integrity**, maintaining our focus on the individuals and families we serve and the communities in which we live.

SAIL is dedicated to helping seniors and people experiencing disabilities achieve greater independence, dignity and improved quality of life. We are proud to share our achievements with you, and affirm our commitment to the people and communities of Southeast Alaska.

Thank you for joining us on this voyage.

A handwritten signature in black ink, appearing to read 'Kate Burkhart', written in a cursive style.

Kate Burkhart, Board President

# On The Cover

In partnership with the Zach Gordon Youth Center, the Department of Labor and Workforce Development, Division of Vocational Rehabilitation, and the Disability Employment Initiative, ten Juneau teens experiencing disabilities spent the summer working in Juneau parks while developing job skills for life after high school. Here's what some of them they had to say about their transformative summer experience:

"I like the relationships we are making. We take care of each other. We get the work done." - Harold

"My favorite part of the job is being able to spend time with co-workers, improving my communication skills and helping." - Noah

"I learned how to work with others on a team to get the job done, understand differences and use each other's strengths." - Jack

"It's hard work and I'm proud of myself!" - Nick



"Three strengths of mine are having a good sense of humor, honesty and inclusiveness." - Christopher

"I'm proud of myself for getting my first job." - Ezeriah

"I'm positive, have a good sense of humor and when I'm committed, I'm committed!" - Tyler

"I liked getting to know people in the community and improving my teamwork skills. Teamwork goes a long way and that hard work pays off." - Kevin



*"I'd like to thank SAIL for helping me get my glasses. I have eye problems so this helps quite a bit. And the help with my [pocket talker] because I can't hear on both sides. Now I can hear*

*when I use it in public (I don't have to ask my daughter) and it's easier for me to drive. I just appreciate your help, I wish I could have got it a long time ago."*

- Grace, Sitka

*"It's awesome. I'm comfortable and learning how to relax and enjoy myself. I'm so glad not to be couch surfing anymore. The help The Glory Hole and SAIL gave me was awesome. Before I was worried and stressed out all the time...I just quit*

*smoking a week ago and my boys come to visit me all the time. My goal is to save money to go visit my grandchildren in Seattle sometime soon."*

- Mark, Juneau







**Born with multiple disabilities** and labeled ‘failure to thrive’ at birth, Versailles (Sai) is a fearless, fun-loving seven year old who loves to ski. Sai brings a ‘can do’ attitude as she tries new activities with curiosity and confidence. What started out with Sai being carried by her mom to a sit-ski for lessons, morphed into Sai stand-up skiing the next season with limited assistance. Her optimism, determination and positive spirit have resulted in continued gains in strength and courage, resulting in fewer assistive skiing devices while developing new skills for independence every day. *“We are so proud of the milestones that Versailles has achieved and continues to achieve. The experienced, trained and well organized staff of ORCA is a crucial element in*

*Versailles’ ability to obtain these life skills...They are attentive to her needs and make the experience fun and exciting!”*

- Versailles’ mom, Sabrina

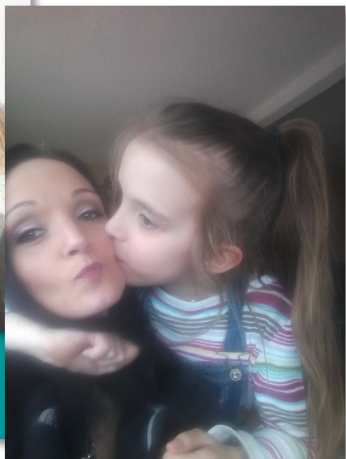
*“ORCA is like my new family in town!”*

- Charlie, Sitka





Dakota with her mom, Tina.



**Dakota's needs are many and complex.** Her non-verbal communication can be a frustration for both her and her mom, Tina, and the resulting behavior has been described as “tornado-like”. Unable to find daycare or natural supports, Tina and Dakota were in desperate need of answers.

So, Tina and Dakota reached out to SAIL. Staff quickly got to work assisting Tina with the eligibility and application process for Medicaid supports and, in near record time, Dakota was pulled for a waiver. A meeting, and subsequent hand-off, was made with Community Connections where services were structured to support Dakota in her growth and development. SAIL staff wrote a grant for an iPad

equipped with communication software and apps. Now, with well-deserved supports, Tina is overcome with gratitude and is now able to focus on her own, personal employment and housing goals. Meanwhile, in the short amount of time staff have known Dakota, her “tornado-like” energy has transformed into gentle hugs and soft good byes, melting both SAIL staff and Tina’s hearts.

*“It was so awesome. It opened my eyes that there are programs that help! [SAIL staff] went above and beyond what was expected. I am at a loss for words. She’s not the same little girl.”*

-Tina, Ketchikan

**Barbara runs her own errands.** She goes to church and attends community events on her own. But this wasn't always so. With an indoor-only mobility scooter, Barbara felt increasingly trapped in her home. Less and less independent, she relied heavily on family and friends for rides and errands, worried she would be stranded with a dead scooter battery.

After an outreach trip to Petersburg by SAIL staff discovered an unsafe charging station, it was decided that Barbara needed a new scooter. Staff helped Barbara fundraise to purchase and ship an outdoor scooter to Petersburg and coordinated with her landlord to install a safer, fully grounded plug-in within inches of the charging device for the scooter. All of this was made possible due to the collaboration between Barbara's housing manager, her mental health provider, church, community members and SAIL Staff. Now, Barbara has her freedom back.



*"SAIL's a great and wonderful organization that helps people gain their independence. I appreciate the help that SAIL gave me to buy my scooter. It helps me get around and be active in the community, I don't have to rely on others to shuffle me around. I no longer feel trapped. I'm excited to be able to go to church, city functions, the parade, May Festival (Little Norway), the store....anywhere!"*

*- Barbara, Petersburg*

## Values in Action

# Inclusion

Thanks to the Department of Labor and Workforce Development, Division of Vocational Rehabilitation, the Disability Employment Initiative and the support of many local businesses, six Haines and Klukwan teens were employed with summer work experiences in the Chilkat Valley. Here are just a few of their successes:



Kama's athleticism proved a great match for his placement at a local garden nursery. His politeness, excellent communication skills and ability to build in constructive feedback turned into a job offer from the employer!



High school senior Nicholos worked for a four-wheeler tour company. His work ethic was best summed up as dedicated. Whether walking seven miles to get to work or army crawling to vacuum every inch of a room, Nicholos was passionate about doing the job right and is on the path to relying less and less on a job coach.



Shy at first appearance, Gilbert's strong work ethic and consistent punctuality resulted in being hired on by the grocery store where he was placed!



# 2017 SAIL Board of Directors



**Kate Burkhart, President, Juneau**

- Alaskan since 2001, serving those experiencing disabilities, poverty and insecurity.
- Public interest lawyer by day, volunteer public radio DJ by night.



**Elizabeth Spence, Vice President, Juneau**

- Nonprofit Leadership and Grant Management Skills
- Advocate for Individuals with Disabilities and Disability Rights
- Inspiring Personal Independence* is motto I live by!



**Mary Gregg, Treasurer, Ketchikan**

- Parent of an awesome young woman who experiences a disability.
- Opportunity House, Board President



**Suzanne Williams, Secretary, Saxman**

- Opportunity House Board Member
- Community Connections, Former Board Member
- Ketchikan Youth Football, Former Board Member



**Robert Purvis, Sitka**

- Previous SAIL Board President
- Alaskan Brewing Company Advisory Board
- Governor Appointee to the State Vocational Rehabilitation Committee



**Ryan Salmon, Haines**

- Occupational Therapist
- Adaptive Recreation Volunteer
- Former Fire Department Volunteer
- Subsistence Harvester, Husband and Father



**Cheryl M. Putnam, Juneau**

- Juneau NAMI, past Board President
- CBI ADA Committee Member
- SAIL Consumer Advocate of the Year ('12)
- Juneau Low Vision Support Group Co-Host



**Norton Gregory, Juneau**

- AWARE Board Member
- Juneau Senior Assisted Living Task Force
- Douglas Island Neighborhood Association
- Juneau Affordable Housing Commission Board



**Jason Burke, Juneau**

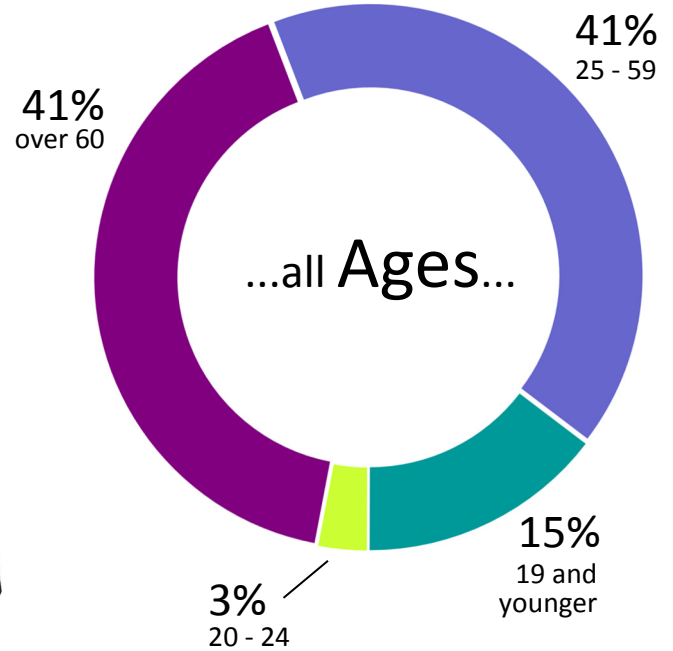
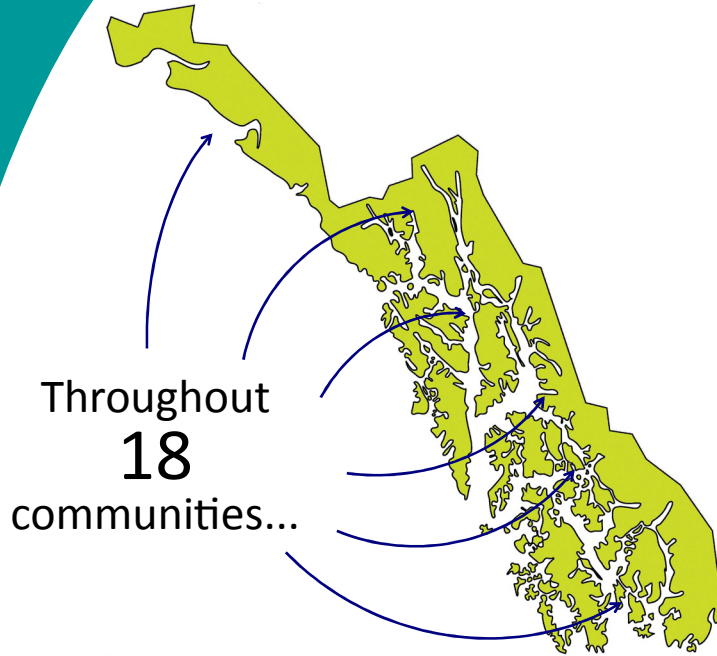
- Former State ADA Coordinator
- Rainforest Recovery Center, Advisory Board
- Local Emergency Planning Committee



**Jeff Irwin, Gustavus**

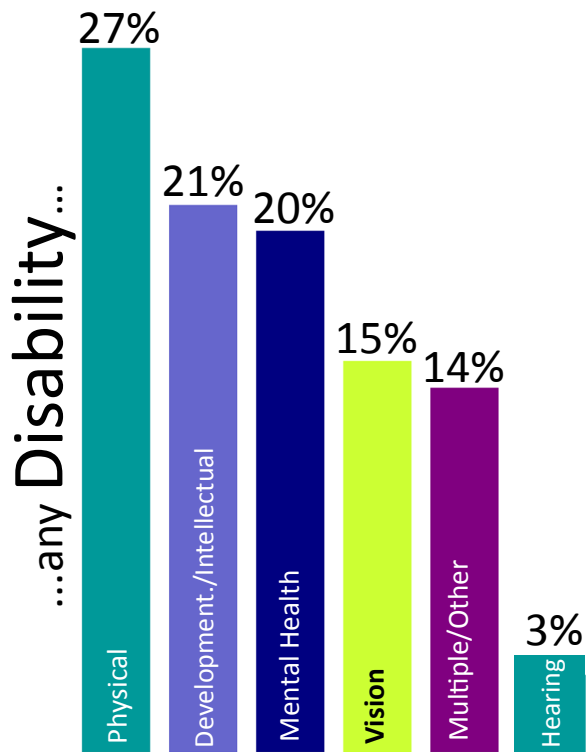
- AWARE, Former Board Member
- Gustavus Volunteer Fire Department
- Former SAIL Staff and Person with a Disability

# More than 1,200 Seniors and People Exp

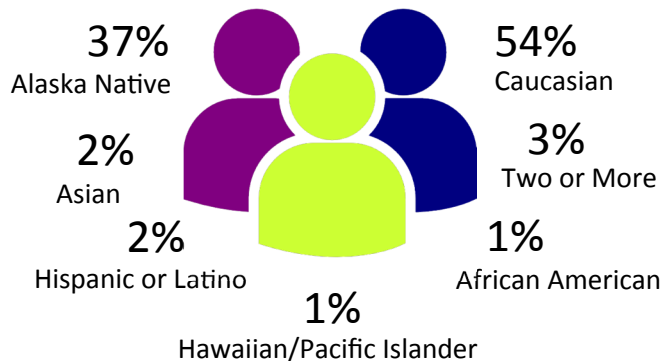


# Experiencing Disabilities Served in FY17 \*

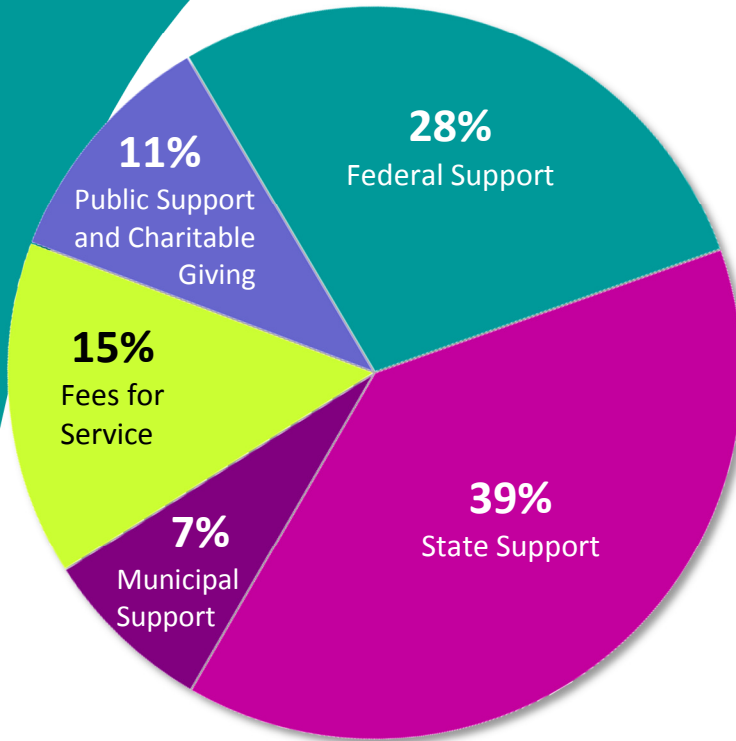
\*All statistics are self-reported by consumers.



...regardless of  
**Race or Ethnicity.**



# Stable, sustainable funding because of YOU!



## Fee for Service

Recreation • Employment Support  
Veteran Directed (VA) • Benefits Analysis  
ADA Technical Assistance • HomeMAP  
Pre-Employment Transition Services

Nearly **400** individual donors  
& financial supporters in FY17!

*\*See pages 13-18 for a full list of individual donors, foundations and public support.*

**25+** federal, state, municipal and foundation grants received in FY17.



SOUTHEAST ALASKA INDEPENDENT LIVING, INC.

BALANCE SHEETS

June 30, 2017 and 2016

	2017	2016
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents:		
Operating	\$ 542,171	\$ 563,700
Project Playground	117,820	45,450
Receivables:		
Accounts receivable	96,958	75,738
Grants receivable	281,635	134,681
Employee receivables	-	240
Prepays and deposits	30,257	30,363
Total current assets	<u>1,068,841</u>	<u>850,172</u>
<b>EQUIPMENT AND LEASEHOLD IMPROVEMENTS, net</b>	<u>279,230</u>	<u>251,191</u>
<b>Total assets</b>	<u>\$ 1,348,071</u>	<u>\$ 1,101,363</u>

**LIABILITIES AND NET ASSETS**

**CURRENT LIABILITIES**

Accounts payable	\$ 105,376	\$ 36,190
Accrued payroll expenses	52,937	45,516
Payable to Project Playground	117,773	45,450
Deferred revenue	9,444	11,497
Accrued compensation payable	38,088	41,018
Total current liabilities	<u>323,618</u>	<u>179,671</u>

**NET ASSETS**

Unrestricted net assets:

Undesignated	738,529	662,954
Invested in equipment and leasehold improvements	279,230	251,191
Total unrestricted net assets	<u>1,017,759</u>	<u>914,145</u>
Temporarily restricted net assets	6,694	7,547
Total net assets	<u>1,024,453</u>	<u>921,692</u>
Total liabilities and net assets	<u>\$ 1,348,071</u>	<u>\$ 1,101,363</u>

\*See SAIL's audited financial statements, year ended June 30, 2017, for a complete presentation of SAIL's financial condition and results of operation.

# Gifts that make life easier are the best ones in the world. I

Thank you to everyone who generously supported SAIL during FY17! This list does not include the many in-kind contributions that greatly aid in our mission, nor does it include the dozens who have donated to SAIL anonymously.

THANK YOU!

## Empowerment Circle (\$2,000 and over)

Alaska Mental Health Trust Authority  
Chilkat Valley Community Foundation  
Disabled Sports USA  
Douglas-Dornan Memorial Fund  
First Bank  
Hecla Charitable Foundation

Juneau Community Foundation  
Sitka Permanent Fund Charitable Trust  
Skaggs Foundation  
White Elephant

## Advocate Circle (\$1,000 to \$1,999)

Alaska USA Federal Credit Union  
Paul and Sioux Douglas  
Rosemarie Duran  
Michael LaGuire  
Greg Pilcher and Hilary Young  
Claire Richardson  
Stephen Stewart



## Accessibility Circle (\$500 to \$999)

Alaskan Brewing Company  
Annie and Walter Carpeneti  
Marianna Carpeneti  
Nancy Davis  
Fred Meyer Community Rewards  
Brandee Gerke and Andrzej Piotrowski  
Hugh and Shari Grant  
Jeff and Frances Grant  
Hollis Handler  
Ray and Emily Howard  
Howsers IGA Supermarket  
Juneau Central Labor Council  
Kimberly Kiefer  
Chere Klein  
James and Elizabeth Knackstedt  
Rose Manning  
Joan & Larry O'Keefe

Robert Purvis  
Rasmuson Foundation  
Bob and Chris Urata  
Beth and Gregory Weldon

## Innovation Circle (\$100 to \$499)

Best Western Landing Hotel  
Rhonda Biles  
Amanda Blackgoat and Kwame Diehl  
Joyanne Bloom  
Sara Boesser and Juanita Reese  
Ralph Borders  
Sarah Bosma  
Harriet Botelho  
Patti and Stephen Bower  
Ron and Cathy Bressette  
Kate Burkhardt  
James and Terry Calvin  
Marianna Carpeneti

# do not have the words to express my gratitude.

- Maci, Ketchikan

Walt and Beth Chapman  
Ian Clark  
Al and Jeffra Clough  
Miki Cole  
Chuck and Donna Collins

Craig Farrington  
Filipino Community, Inc.  
Sharon Fisher  
Peter Froehlich and Elsa  
Demeska

*"We were in a dark place, not knowing where to get help. A friend sent us to SAIL and we were accepted with open arms. We had total relief knowing we would not be homeless and we could stay in a place we called home."* - Kathy, Ketchikan

Bret Connell and Jordan Nigro  
Jeannette Cook  
Kevin Crowley  
JoAnn and Steven  
Cunningham  
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Tristan Knutson-Lombardo  
and Jess Brown  
John and Dolly Kremers  
Keith Levy



Danielle Lindoff  
Logan General Tax Practice  
Rosary Lombardo and Matt  
Knutson

*Continued on next page...*

# *This is a wonderful service you provide. I hope you can f*

*...continued from previous page.*

Nancy Longand  
Jim and Suzi Lowell



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Terry Tavel  
Sierra Thomas  
Chris and Alyce Todd  
Wanda Tydingco

*"From the bottom of my heart, I want to thank you for the loan of the bathtub chair. It was a relief to find out about your services."*

- Julie, Juneau

Michelle Umbs  
Gale and Karl Vandor  
Eileen Wagner  
Christy Wallace  
William Ward  
Patricia Ann Ware

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Kristin and Frank White  
Fred and Sally Wiley  
Suzanne and Joe Williams  
Wesley Williams  
Gordon Williams  
James Wilson and Patricia  
Wilson  
Kate Wolfe and Charlie Ford  
Sherri von Wolfe and Travis  
Miller

## **Collaboration Circle** (up to \$99)

Donald Adam  
Alaska Community Foundation  
Carlos and Darlene Allen  
AmazonSmile  
Julie and Noble Anderson  
Rebecca Antonoplos  
Mary and Linn Asper



# ind use for this small token of my appreciation.

- Kris, Juneau



Natalie and Mario Benassi  
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Deborah Boettcher  
Catherine Botelho and John Clark  
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Harry and Elisabeth Kachline  
Bertha and Peter Karras  
Chere Klein  
Kara Knox  
Stacie Kraly and Jeanette St. George  
Claudette and Socrates Kreuzenstein  
Susan and Gerald Kuelbs  
*Continued on next page...*

# Thank you for the incredible, dedicated, amazing work you do!

(Note from an Anonymous SAIL Donor)

...continued from previous page.

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## Thank you!

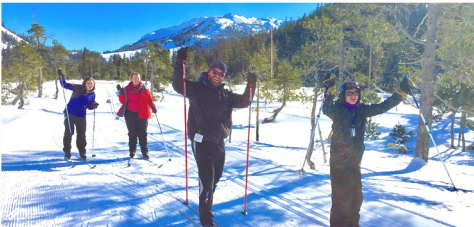
# Scenes from around Southeast

Thanks to a collaboration between SAIL, Doris' church, Haines Senior Village and local volunteers, Doris can now safely access her home on her own. *"Now I can walk down my sidewalk without holding on to anyone. It gives me a little more independence and I like that."*

- Doris, Haines



**The snow was back!** The ORCA program and Eaglecrest hosted a full winter of adaptive and inclusive skiing for all ages and abilities, including consumers from Sitka and Ketchikan!



*"Bruce & I cannot thank SAIL enough for this beautiful bike! It is so humbling. It's beautiful. Bruce rode it down the sidewalk with the light on and told me it's a five star!"*

- Christie, Bruce's wife, Wrangell





United Way of Southeast Alaska  
Partner Agency

*Inspiring Personal Independence*

**SOUTHEAST ALASKA INDEPENDENT LIVING**



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